

Apostolos Filippas

Email: apostolos.filippas@gmail.com
Web: <http://apostolos-filippas.com>
Twitter: http://twitter.com/apo_filippas

Current Appointments

Visiting Scholar, NYU Stern School of Business	2022 - present
Research Affiliate, MIT Sloan School of Management, Initiative on the Digital Economy	2021 - present
Assistant Professor, Fordham University, Gabelli School of Business	2019 - present

Education

Ph.D. Operations Management & Information Systems, NYU Stern School of Business	2018
B.Sc. Computer Science (summa cum laude), University of Patras Polytechnic School	2012

Research

[Altruism can ruin reputation systems](#)

(with John Horton)

Under review

[The production and consumption of social media](#)

(with John Horton and Elliot Lipnowski)

Under review

[The tragedy of your upstairs neighbors: Externalities of home-sharing](#)

(with John Horton)

Journal of Public Economics, major revision

[The limits of centralized pricing in online marketplaces and the value of user control](#)

(with Srikanth Jagabathula and Arun Sundararajan)

Management Science, Forthcoming

[Reputation inflation](#)

(with Joseph Golden and John Horton)

Marketing Science, 2022

[Owning, using and renting: Some simple economics of the “sharing economy”](#)

(with John Horton and Richard Zeckhauser)

Management Science, 2020

[Strength in numbers: Using big data to simplify sentiment classification](#)

(with Theodoros Lappas)

Big Data, 2017

In proceedings

The production and consumption of social media

(with John Horton and Elliot Lipnowski)

ACM Transactions on Economics and Computation (EC), 2022

Managing market mechanism transitions: Decentralized pricing vs platform control

(with Srikanth Jagabathula and Arun Sundararajan)

ACM Transactions on Economics and Computation (EC), 2019

Reputation in the long-run

(with Joseph Golden and John Horton)

ACM Transactions on Economics and Computation (EC), 2018

The tragedy of your upstairs neighbors: Is the externality of Airbnb internalized?

(with John Horton)

ACM Transactions on Economics and Computation (EC), 2017

Pricing in the sharing economy: Pricing with awareness-generating adoptions

(with Arne Rogde Gramstad)

International Conference of Information Systems (ICIS), 2016

Work in progress¹

Advertising as coordination: Experimental evidence from adding advertising to a market

(with John Horton, and Diego Urraca)

Windfall or rational choice? A field experiment on the determinants of consumption

(with John Horton and Richard Zeckhauser)

Subsidizing job considered harmful: Evidence from a field experiment

(with John Horton)

The effects of adding past employer-provided information to the interviewing process

(with Tommaso Bondi and John Horton)

The experimental imposition of a worker-level minimum wage

(with John Horton and Emma van Inwegen)

The effects of a costly signal of intention on job search

(with John Horton)

Competition under rankings

(with Arne Gramstad)

Creating just marketplaces

(with John Horton and Hatim Rahman)

¹All drafts are available upon request.

Awards & Honors

INFORMS ISS Cluster Best Paper Award, Runner Up · 2022

Awarded by INFORMS

NET Institute Summer Research Grant · 2022

Grant awarded by the Networks, Electronic Commerce and Telecommunications Institute

Interdisciplinary Research Grant · 2022-2023

Grant awarded by Fordham University

Harold and Sydelle Gach Endowed Award for Research Excellence · 2022

Awarded by Fordham University

Faculty Innovation Grant · 2020-2021

Grant awarded by the Gabelli School of Business

Faculty Research Grant · 2020-2021

Grant awarded by the Gabelli School of Business

Onassis Foundation Doctoral Scholarship · 2017-2019

Fellowship awarded by the Alexander S. Onassis Public benefit Foundation

Doctoral Fellowship · 2012-2018

Fellowship awarded by the NYU Stern School of Business

Best Paper Award · ICIS 2016

Best paper in the Crowdsourcing, Crowdfunding, Blockchain, and the Sharing Economy track

Ph.D. Student Research Grant · 2017

Awarded by the Center for Global Economy and Business, NYU Stern School of Business

Commendation for Teaching Excellence · 2017

Awarded by the Vice Dean for doctoral education, NYU Stern School of Business

Gerondelis Doctoral Scholarship · 2013

Doctoral scholarship awarded by the Gerondelis foundation

Scholarships for excellent academic performance · 2009-2011

Three scholarships awarded by the Greek State Scholarships Foundation

Awards for distinction in national mathematics competitions · 2001-2006

Six awards by the Hellenic Mathematical Society

Service

Program Committees

2018-2022 Conference on Information Systems and technology

Ad-hoc Reviewer

American Economic Journal: Microeconomics, Management Science, Review of Industrial Organization, Journal of Economics & Management Strategy, Manufacturing and Service Operations Management, Information Systems Research, Management of Information Systems Quarterly, International Conference on Information Systems, Conference on Information Systems and Technology.

University Committees

Curriculum Innovation Sub-Committee (2019-now), External Partnerships Committee (2021-now).

Teaching

E-Commerce

Fall 2022 (Undergraduate), Fall 2021 (Undergraduate×2), Fall 2020 (Undergraduate×2)

Web Analytics

Fall 2022 (MSBA×3), Fall 2021 (MSBA), Fall 2020 (MSBA & Undergraduate), Fall 2019 (MSBA×2 & Undergraduate)

Presentations & Discussions

2023 & Forthcoming

AEA Winter meeting (*invited presentation*), NYU Stern ITO seminar (*invited presentation*).

Past Presentations

2022: Workshop on Information Systems Economics (*conference presentation*), MIT Labor Economics seminar (*invited presentation*), INFORMS (*conference presentation*), Platform Strategy Research Symposium (*conference presentation*), ACM Conference on Economics and Computation (*conference presentation*), ISMS Marketing Science Conference (*conference presentation*), Marketplace Innovations Workshop (*conference presentation*), Twitter Data Science Seminar (*invited presentation*), NYU Stern Digital Economics Seminar (*invited presentation*), 2022 North American Winter Meeting of the Econometric Society (*conference presentation*).

2021: Workshop on Information Systems Economics (*conference presentation & paper discussion*), INFORMS (*conference presentation*), Toulouse Conference on Digital Economics (*conference presentation*), GSB Interdisciplinary Research Seminar (*invited presentation*), Paris Conference on Digital economics (*invited presentation*), GSB PhD seminar (*invited presentation*), MIT SSIM: Advances in Social Decision Making (*invited presentation*), Online Seminar on the Economics of Platforms (*invited presentation*), Virtual Digital Economy Seminar (*invited presentation*), Google Algorithms Workshop Series on Markets, Mobility, and the Mind (*invited presentation*), ISMS Marketing Science Conference (*conference presentation*), ZEW Conference on the Economics of ICT (*conference presentation*), Platform Strategy Research Symposium (*conference presentation*), NBER Summer Institute: Economics of IT and Digitization (*conference presentation*), International Conference on Computational Social Science (*conference presentation*), Congress of the European Economic Association (*conference presentation*).

2020: TUM Workshop on Trust, Blockchains, and Smart Contracts (*invited presentation & paper discussion*), Congress of the European Economic Association (*invited presentation*).

2019: NET Institute Conference on Network Economics (*paper discussion*), Workshop on Information Systems Economics (*conference presentation*), Conference on Information Systems and Technology (*conference presentation*), INFORMS (*two conference presentations*), ACM Conference on Economics and Computation (*conference presentation*), ISMS Marketing Science Conference (*conference presentation*), ZEW Conference on Economics of Information & Communications Technology (*conference presentation & paper discussion*), Central University of Finance and Economics (*invited seminar*), New York University (*invited seminar*).

2018: Association for Public Policy Analysis & Management Fall Research Conference (*conference presentation*), Meeting of the Urban Economics Association (*conference presentation & paper discussion*), Conference on Information Systems and Technology (*conference presentation*), Workshop on Information Systems Economics (*conference presentation*), Stanford Institute for Economic Policy Research (*invited seminar*), ACM Conference on Economics and Computation (*conference presentation*), SF Federal Reserve Bank (*invited presentation*), Microsoft Research (*invited seminar*), McGill University (*invited seminar*), University of Washington (*invited seminar*), National University of Singapore (*invited seminar*).

2017: Carnegie Mellon University (*invited seminar*), University of Texas Dallas (*invited seminar*), University of Georgia (*invited seminar*), University of Miami (*invited seminar*), ACM Conference on Economics and Computation (*conference presentation*), Fordham University (*invited seminar*), Hong Kong University of Science and Technology (*invited seminar*), Workshop on Information Systems Economics (*conference presentation*), INFORMS (*conference presentation*), Platform Strategy Research Symposium (*conference presentation*), 15th ZEW Conference on Economics of Information & Communications Technology (*conference presentation & paper discussion*).

2016: International Conference on Information Systems (*conference presentation*), INFORMS (*conference presentation*), Statistical Challenges in eCommerce Research (*conference presentation*).